













# **CONTENTS**



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All the figures discussed in this material are audited, consolidated. They are the provisional figures of GS E&C's performance in the first half of 2011. Please be aware that these figures are subject to any change once we close the book and the audit is completed. More detailed and accurate results will be released as soon as the audit is completed.

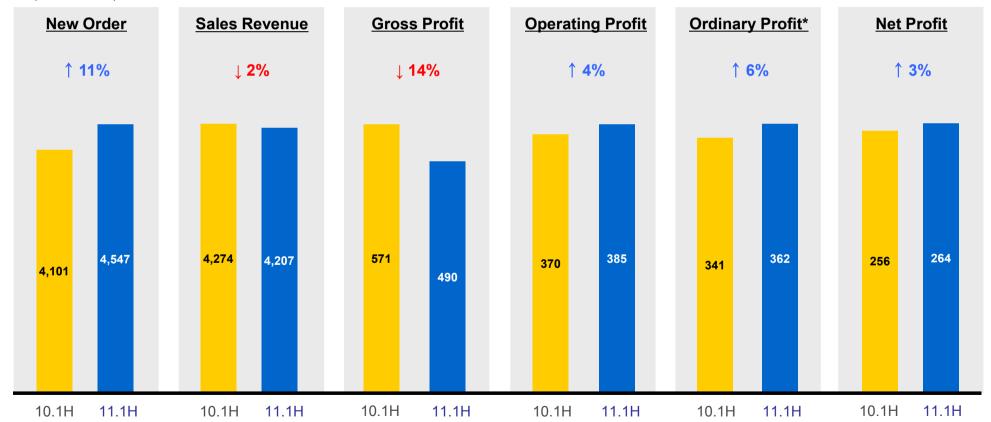






### New orders and operating profits have increased 11% and 4% respectively.





<sup>\*</sup>Income before income taxes

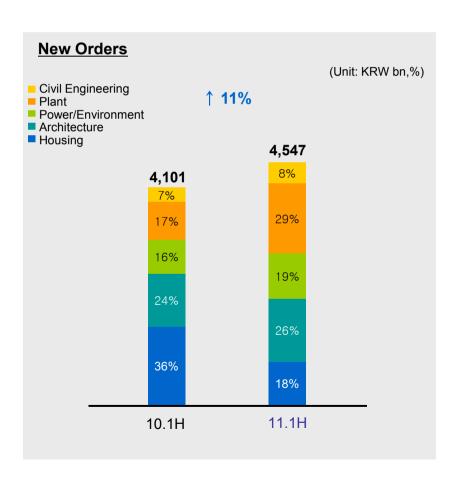
## **Business Performance - New Orders**







New orders are up 11% showing an increase in civil engineering, plant, power / environment, and architecture division.



Now	Orders	hv	<b>Division</b>	
New	Orders	IJΥ	DIVISION	

(Unit: KRW bn,%)

Division	10.1H	11.1H	Growth Rate
Civil Eng	264	383	45%
Plant	707	1,301	84%
Power/ Environment	653	854	31%
Architecture	997	1,182	19%
Housing	1,480	827	-44%
Total	4,101	4,547	11%

**Major Projects** 

(Unit: KRW bn,%)

	Division		Projects	Amount
Civil	Public	General	Subway 925	180
Plant	Public	General	Kuwait LPG Tank	619
Power/ Environ.	Private	Lowest	Samcheok Clean Power#1&2	
Arch.	Public	T/K	Rural Development Admin.	122
Housing	Private	General	Cheongjin 12~16 Area	265

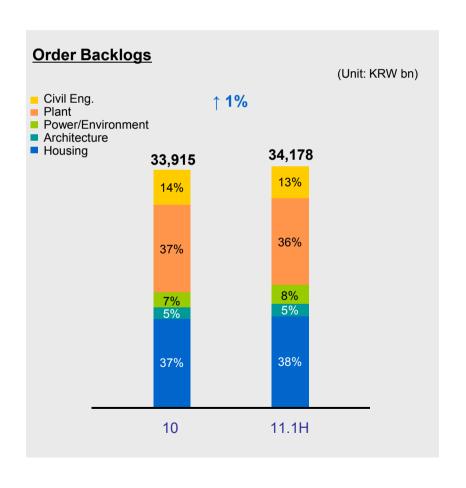
## **Business Performance – Order Backlogs**







Order backlogs are up 1%. We have 5 years work volume based on the annual revenue target for 2011, considering 11.1 trillion of provisional backlogs.



(Unit: KRW bn)

Division	10	11.1H	Growth Rate
Civil Eng.	4,838	4,425	- 9%
Plant	12,651	12,353	- 2%
Power/Environ.	2,285	2,778	22%
Architecture	1,537	1,691	10%
Housing	12,604	12,931*	3%
Total	33,915	34,178	1%

<sup>\*</sup>Provisional order backlogs in Housing div. (11.1 trillion) excluded.

- Civil/Plant : Decreased in new project orders
- Power/Environ. : Increased in Samcheok Clean Power#1&2
   in Korea and Azzour project in Kuwait
- Architecture : Increased in Public and Group Projects

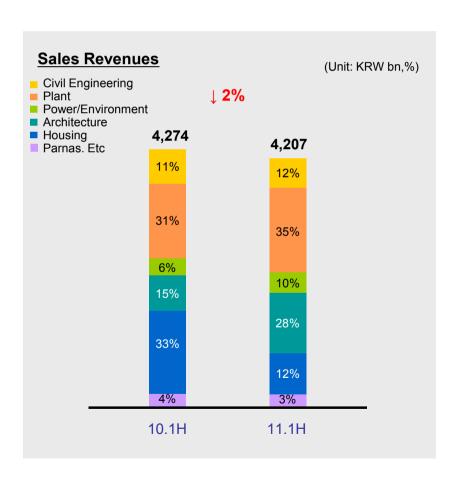
## **Business Performance – Sales Revenues**







Sales revenues have decreased by 2% due to the depressed real estate and housing market.



(Unit: KRW bn,%)

Division	10.1H	11.1H	Growth Rate
Civil Eng.	482	500	3%
Plant	1,349	1,469	9%
Power/Enviror	239	420	76%
Architecture	653	1,178	80%
Housing	1,392	490	- 65%
Parnas. Etc	159	150	- 5%
Total	4,274	4,207	- 2%

#### **Comments**

• Power/Environ. : Increased in Barka3

• Architecture : Increased in P9 and new group projects

• Housing : Decreased due to completion of II-san and Yeon-San Xi

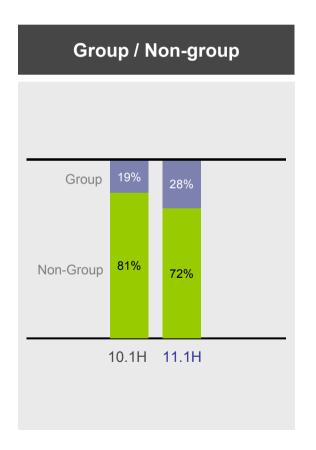
## **Business Performance – Revenue Origin by Sector**

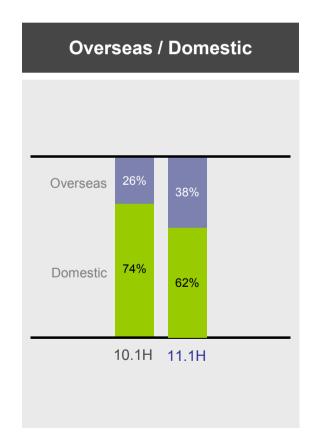


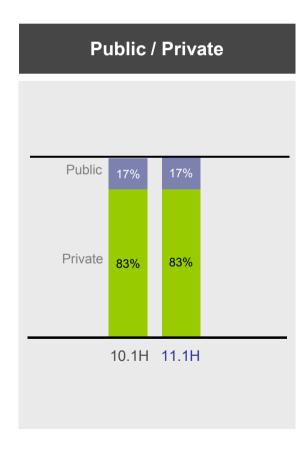




Sales revenues increased in group works and oversea businesses.







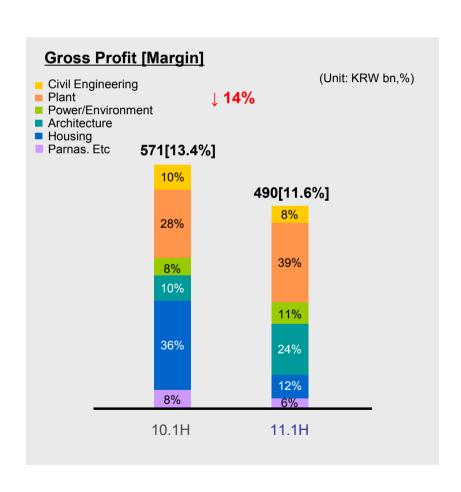
## **Business Performance - Profits**

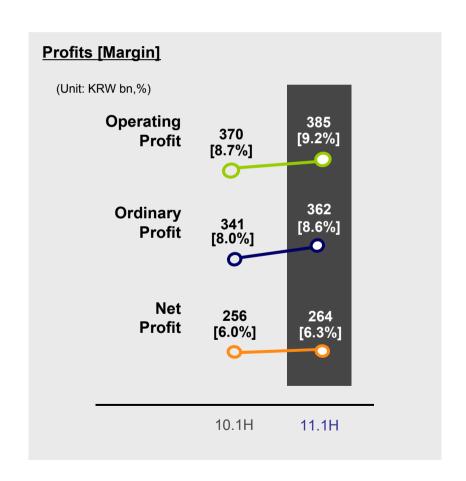






### Gross profit has decreased by 14%.



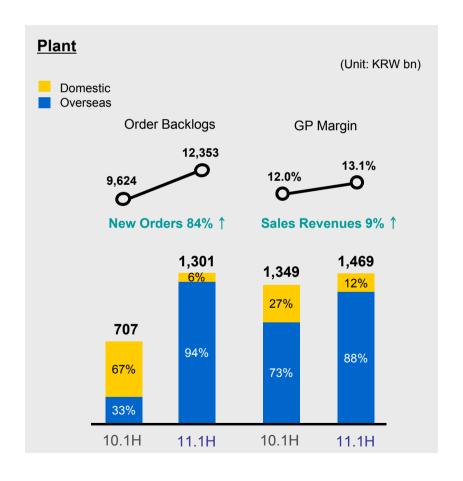








Sales revenues have increased due to the major projects in overseas.



- New Orders: Increased due to KNPC LPG Tank project and Wara Pressure Maintenance project in Kuwait.
- Revenue : Increased due to UAE RRE#2.
- GP Margin : Increased due to the costs saving in existing projects.

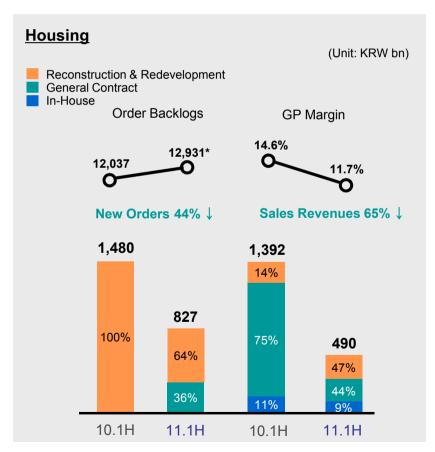
## **Business Performance – Housing**







New orders and sales revenues have decreased due to the depressed real estate and housing market.



<sup>\*</sup> Provisional order backlogs in Housing div. (11.1trillion) excluded.

- New Orders : Decreased due to depress the real estate and housing market.
- Revenue: Decreased due to completion of major projects such as II-san and Yeon-San Xi.
- GP Margin : Decreased due to the projects in initial stage.

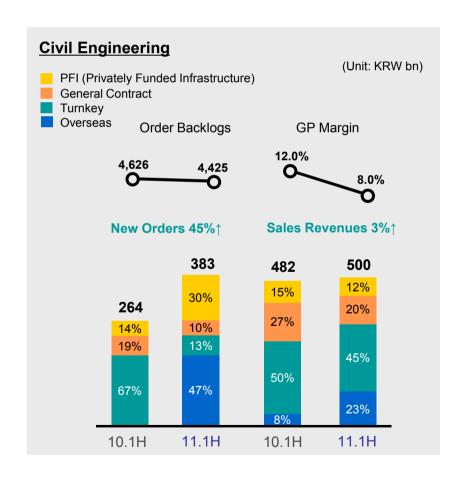
## **Business Performance – Civil Engineering**







New orders have increased in new projects of the overseas business.



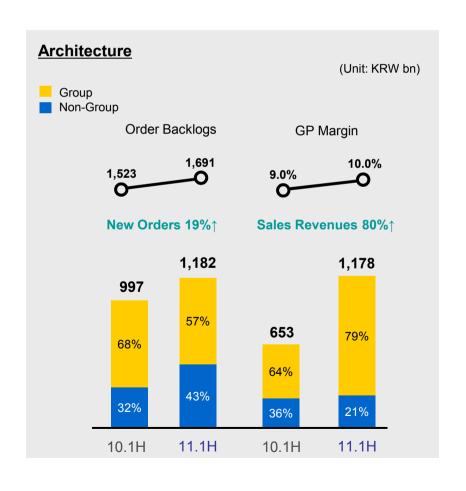
- New Orders: Increased due to subway C925 project in Kuwait.
- Revenue : Increased due to UAE RRE#7
- GP Margin : Decreased due to the projects in initial stage.







### Sales revenues have increased in group projects.



- New Orders : Increased in public project orders.
- Revenue : Increased due to group projects such as P9, GS Square.
- G/P Margin : Costs saving in private projects.

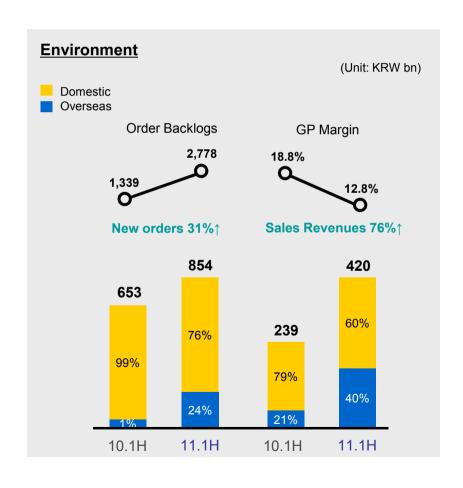
## **Business Performance – Power / Environment**







Sales revenues have soared due to new projects in overseas.



- New Orders : Increased in new project orders.
- Revenue : Increased due to Barka3 in Oman.
- G/P Margin : Decreased due to the base effect in the pervious year.

# **Appendix – Statements of Financial Position (Summary)**







(Unit: KRW bn,%)

Account	07	08	09	10*	11.1H*
Total Asset	5,739	8,182	8,946	11,047	11,396
Cash & Deposits	386	809	1,467	1,494	1,640
Trade Receivable	2,120	2,242	2,429	3,667	4,056
Inventories	424	457	429	419	405
Investments	888	1,839	1,628	995	1,001
Tangible Assets	1,089	1,412	1,422	2,347	2,230
Total Liablities	3,593	5,147	5,647	7,265	7,532
Trade Payables	1,357	1,483	1,366	1,680	1,670
Borrowings	463	772	972	1,323	1,795
Total Shareholder's Equity	2,146	3,035	3,299	3,782	3,864
Capital Stock	255	255	255	255	255
D/E Ratio	167.5	169.6	171.2	192.1	194.9

\*10 & 11.1H: K-IFRS Consolidated

# **Appendix – Statements of Income (Summary)**







(Unit: KRW bn,%)

Account		07	08	09	10*	11.1H*
	Civil Eng.	796	657	833	1,048	500
Plant		1,989	2,099	2,341	2,671	1,469
Sales	Power/Environ.	214	393	495	542	420
Revenues	Architecture	1,056	1,275	1,180	1,497	1,178
	Housing	1,957	2,442	2,528	2,354	490
	Parnas Etc	-	-	-	308	150
	Total	6,012	6,866	7,377	8,420	4,207
Gr	owth Profit	860	913	955	1,129	490
Selling &	Admin Expenses	418	435	387	537	282
Operating Profit		442	478	568	629	385
Ordinary Profit		567	549	508	578	362
Net Profit		399	382	383	429	264

\*10 & 11.1H: K-IFRS Consolidated

# Appendix – Major New Project List







(Unit: K	.RW bn	
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Division	Project	Contract Date	Contract Amour	Description	
Civil Eng	Singapore C925	June	180	Overseas	T/K
Civil Eng.	Daejon Sewer Pipe	June	48	Public	SOC
Plant	Kuwait KNPC LPG Tank	March	619	Overseas	T/K
r iaire	Kuwait Wara Pressure Maintenance	June	592	Overseas	T/K
Power /	Samcheok Green Power	June	414	Public	Lowest
Environment	Kuwait Azzour WDC	June	202	Overseas	T/K
Architecture	Rural Development Admin.	January	122	Public	T/K
Architecture	LGD Gumi Module	March	96	Private	Group
Housing	Sosabon 5B	January	134	Private	Redevelop.
mousing	Cheong Jin 12 ~16	March	265	Private	General



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